



Konstantinos Kaitsas

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About me: Economist, problem solver, curious life-long learner. I come from an economics, political economy and finance background with a strong interest in financial management and a passion towards business data analytics. My area of focus and interest varies from quantitative analysis to mining through data and taking core information to come up with the best alternative for business challenges.

● WORK EXPERIENCE

01/04/2022 – CURRENT – Athens, Greece

FINANCIAL ANALYST - FINANCIAL PLANNING AND ANALYSIS – AVIS BUDGET GROUP

Finance Department, Financial Planning and Analysis team.

- Preparing and compiling budgeting and accounting reports.
- Providing reports and interpreting financial information to management recommending further actions.
- Performing financial forecasting, reporting, and operational metrics tracking.
- Participating in month-end and year-end closing processes.
- Developing, maintaining and distributing ad-hoc reports and financial models as needed.
- Comparing actual to budgeted results at the end of each reporting period and reporting on significant variances.
- Supporting in the production of the monthly revenue fee report towards parent company.

06/2019 – 31/03/2022

FINANCIAL ANALYST - FINANCIAL PLANNING AND CONTROLLING – AEGEAN AIRLINES

Finance Department, Financial Planning and Controlling function.

- Facilitating fleet cost controlling with main focus on aircraft ownership and maintenance areas.
- Cost analysis reporting assisting financial planning, budgeting and assets management.
- Financial modelling development based on contracts terms and company's historical performance.
- Interdepartmental cooperation for planning, budgeting and monitoring fleet related costs.
- Leverage data-mining, intelligence and processes to identify, quantify and predict cost.
- Developing & managing the controlling mechanism supporting budgeting & controlling activities.
- Identifying, understanding and efficiently reporting variances between actual cost and budget.
- Preparing and providing ad hoc reports, inputs and analytics, as required, to meet business needs.

Athens, Greece

10/2015 – 06/2019

ANALYST - OPERATIONS ANALYSIS AND PERFORMANCE – AEGEAN AIRLINES

Flight Operations Department, Integrated Operations Control Center (I.O.C.C)

- Assisting Flight Operations Department on operational analysis and decision making.
- Analyzing Pilot E-Reports, On Time Performance and Safety Performance Indicators.
- Pulling data from various sources, identifying trends, analyzing risk.
- Presenting results of analysis, communicating complex data in comprehensible ways.
- Interacting with other teams to manage and transform data into actionable information.
- Providing weekly and monthly management-level statistical reports and dashboards.

Athens, Greece

11/2014 – 05/2015

LOANS ADMINISTRATION ANALYST – ROAYL BANK OF SCOTLAND

Trade and Loans Department

- Administration of shipping loans and related financial bank accounts.
- Drawdown and loan renewal based on documentation and bank's procedures and policies.
- Effective communication with other departments, delivering quality of service to clients.
- Monitoring of commissions to be charged based on documentation.

Piraeus, Greece

01/2014 – 05/2014

ECONOMIC ANALYST – INSTITUTE OF INTERNATIONAL ECONOMIC RELATIONS

Research project: Bureaucratic Cost of Business in Greece

- Collecting and processing economic data.
- Survey data analysis using MS Excel, Stata.
- Supervision of undergraduate students working on the research project.

Athens, Greece

09/2012 – 06/2013

ASSISTANT RESEARCHER – INSTITUTE OF INTERNATIONAL RELATIONS

Center of International Political Economy

Research Project: Review of EU's Growth Strategy: "Europe 2020"

- Conducting literature reviews.
- Collecting and analyzing data.
- Responsible for part of the final paper.

Athens, Greece

10/2011 – 08/2012

LOGISTICS SPECIALIST – HELLENIC ARMY

Trained at Logistics Directorate

Served at 21st Armoured Brigade: 21st Support Squadron: 21st Ordnance company

- Warehouse management.
- Use of stock-room software.
- Issuing, receipt, storage and maintenance of equipment.

Komotini, Greece

● **EDUCATION AND TRAINING**

08/2019 – CURRENT – Athens, Greece

M.SC. IN FINANCIAL MANAGEMNET – Athens University of Economics and Business

08/2011 – 09/2012 – Newcastle upon Tyne, United Kingdom

MA INTERNATIONAL POLITICAL ECONOMY – University of Newcastle upon Tyne

09/2006 – 08/2011 – Komotini, Greece

B.SC. ECONOMICS – Democritus University of Thrace

08/2003 – 06/2006 – Athens, Greece

HIGH SCHOOL DIPLOMA – Erasmios Greek-German School

● **DIGITAL SKILLS**

My Digital Skills

ECDL CORE | Microsoft Excel | Microsoft Power BI | MATLAB | SPSS | Python | R | SAP | Workday Adaptive Planning | Tableau | Cognos IBM | Microsoft Office: proficient user of Word, Excel and Powerpoint

● **LANGUAGE SKILLS**

Mother tongue(s): **GREEK**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C2	C2	C2	C2	C2
GERMAN	C1	C1	B1	B1	B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● **OTHER SKILLS**

Other skills

- Economic Analyst - Economic Chamber of Greece, 2022
- Internal Audit - Economic Chamber of Greece, 2021
- IATA (International Air Transport Association): Root Cause Analysis, 2016.
- PEOPLECERT/SETE: E-Commerce & Hospitality Sales and Marketing.
- Pepsico School: The Budgeting framework and Variance Analysis.
- Erasmus in Business and Economic Studies, University of Gävle, Sweden 2010.
- English: IELTS British Council, Proficiency of EDEXCEL.
- German: Mittelstufe Zeugnis, Goethe Institut.

● **PUBLICATIONS**

Europe 2020 – A new ACIPE periodic review of the EU's growth strategy

Dr. Stassinopoulos, Assist. Prof. of International, European & Area Studies, Panteion University
http://www.idis.gr/wp-content/uploads/Europe-2020_A-Review-of-the-EUs-Growth-Strategy.pdf – 2013
The Athens Centre for International Political Economy (ACIPE) was launched in 2010, and is part of the Institute of International Relations (IDIS) of Panteion University in Greece. The Centre focuses on the study of actors, structures, processes and dynamics that influence the transformation of the global political economy.

I worked on the Poverty and Social Exclusion field of the project, researching the fulfilment of the social targets and how each welfare system was affected by the economic crisis in each country of the EU.

- **NETWORKS AND MEMBERSHIPS**

Memberships

Economic Chamber of Greece

- **PROJECTS**

Projects

Elaionas Refugees Open Hospitality Center: Clothing and Food supply distribution

- **COURSES**

Courses

Council of Europe: HELP Online Course: Asylum and the ECHR

- **DRIVING LICENCE**

Driving Licence: B